AV4IT-25

R

Department of State

TELEGRAM

44

DECLASSIFIED USE 033

1/22/68

3825 Rome

PAGE 01 ROME 03825 221916Z

43
ACTION E 15

INFO EUR 15,INR 07,COM 08,CIAE 00,CAB 09,DODE 00,DOT 10,RSC 01,NSA 02,

SS 20,L 03,H 02,TRSY 08,RSR 01,MM 01,NSC 10,/112 W

R 221749Z JAN 68
FM AMEMBASSY ROME
TO SECSTATE WASHDC 5847
INFO AMEMBASSY PARIS 1433

DEPARTMENT OF STATE A/CDC/MR
REVIEWED BY [signature] DATE 25 MAY 1982
RDS☐or XDS☐EXT. DATE
TS AUTH. REASON(S)
ENDORSE EXISTING MARKINGS ☐
DECLASSIFIED☐ RELEASABLE☒
RELEASE DENIED☐
PA or FOI EXEMPTIONS

LIMITED OFFICIAL USE ROME 3825

CIVAIR

1. IN REVIEWING BACKGROUND OF CIVAIR NEGOTIATIONS, WE THINK IT OPPORTUNE TO CONSIDER FACTORS THAT MIGHT AFFECT GOI TIMING OR MIGHT PUSH ITALIANS TOWARD EARLY SUCCESSFUL CONCLUSION OF NEGOTIATIONS.

2. WHILE STRONGER INDICATIONS MAY ARISE IN FONMIN FANFANI'S LETTER TO SECRETARY RUSK (ROME 3611) OR IN FEBRUARY ORTONA-SOLOMON TALKS, FONOFF WORKING LEVEL SHOWS NO EVIDENCE OF PRESSURE

LIMI DECLASSIFIED USE

Department of State **TELEGRAM**

DECLASSIFIED

PAGE 2 RUFHRO 3825 C O N F I D E N T I A L LIMITED OFFICIAL USE
FOR EARLY NEGOTIATIONS.

3. PRESIDENT'S BOP PROGRAM AND ITS PROBABLE IMPACT ON AMERICAN TOURISM MAY BE NEW FACTOR HERE. AS NOTED ROME 1337, EMBOFF HAS BEEN HOPING FOR MARKET PRESSURES TO FORCE US AIRLINES TO ACQUIESCE IN INCREASED CONCESSIONS TO ITALY IN NEGOTIATIONS. VIEW BOP PROGRAM, US CARRIERS MAY NOT BE REQUESTING SUMMER FREQUENCIES ABOVE LAST YEAR'S LEVEL, AND GOI MAY NOT FEEL IT OPPORTUNE TO HASTEN TALKS WHEN US CARRIERS NOT UNDER PRESSURE.

4. WHILE GOI WOULD DOUBTLESS ENJOY FAVORABLE CONCLUSION TO NEGOTIATIONS BEFORE ELECTIONS, AS DEMONSTRATION OF GOVERNMENT'S EFFECTIVENESS IN PROTECTING ITALIAN INTERESTS AND IN DEALING ON EQUAL BASIS WITH THE FRIENDLY NORTH AMERICAN COLOSSUS, WE DO NOT THINK THEY WOULD MAKE CONCESSIONS TO OBTAIN THIS RESULT. QUITE THE OPPOSITE, SINCE CONCESSIONS WOULD LEAVE GOI VULNERABLE TO OPPOSITION ATTACKS OF SELLING OUT TO US AND BE INHIBITED FOR POLITICAL REASONS FROM DRIVING GOOD BARGAIN.

5. SHOULD BE NOTED THAT ITALIAN DENUNCIATION OF BILATERAL AND

PAGE 3 RUFHRO 3825 C O N F I D E N T I A L LIMITED OFFICIAL USE
SUBSEQUENT FAILURE TO REACH NEW AGREEMENT CAUSED NO DISCERNIBLE POLITICAL RIPPLES HERE. THIS LARGELY DUE TO DELIBERATE AND DETERMINED EFFORT ON PART GOI KEEP ISSUE POLITICALLY DEFUSED AND NOT STIR UP PUBLIC OPINION. SINCE THIS POLICY IS STILL IN EFFECT AND STILL SUCCESSFUL, GOI IS UNDER NO PUBLIC PRESSURE TO NEGOTIATE.

6. ALITALIA, SUFFERING FROM IMBALANCE UNDER CURRENT CONDITIONS AND ANXIOUS TO OPEN NEW ROUTES, WOULD CERTAINLY BE IN FAVOR OF PUSHING AHEAD. HOWEVER, WE THINK ALITALIA'S INFLUENCE IN NEGOTIATING TACTICS AND TIMING HAS SHRUNK AS FOREIGN MINISTRY'S ROLE HAS GROWN.

7. WE HAVE DETECTED NOTHING IN OUR CONVERSATIONS OR IN ITALIAN ACTIONS THAT WOULD INDICATE THAT NEGOTIATIONS WILL BE ANY EASIER NOW THAN PRIOR TO LAST JUNE. ITALIAN ACTION IN RAISING WHOLE

DECLASSIFIED

DECLASSIFIED

MATTER FROM TECHNICAL TO POLITICAL LEVEL WOULD TEND TO CONFIRM THIS JUDGMENT. OUR RELUCTANT CONCLUSION THEREFORE IS THAT WE ARE IN FOR ANOTHER DIFFICULT NEGOTIATION ON THIS SUBJECT, WHICH PLAYS SUCH A MAJOR ROLE IN US-ITALIAN BILATERAL RELATIONS, AND THAT EARLY AGREEMENT IS MOST UNLIKELY.

DECON 1/22/71. REINHARDT

DECLASSIFIED